Don’t forget to register your car!
https://uta.nupark.com/events/Events/Register/233fb49e-e1ef-46df-97c5-3c5051ce89c8
#samefortworthindustryday2019
Thank you to all of our Sponsors!
LTC (ret) Clay Morgan
SAME Fort Worth Post
President
### United States Corps of Engineers

#### Fort Worth District

**Our Mission**
The Fort Worth District provides vital public engineering services, in peace and war, to strengthen our Nation’s security, energize the economy, and reduce risks from disasters.

#### Military Construction
- **3 States**
- **15 Installations**
- **764 Projects**
- **$2.3B in New**
- **$4.4B in Construction**

#### Civil Works
- **51 Projects**
- **33% of Supplied Texas H2O**
- **9.6M Acres of Land and Water**
- **61,000 Volunteers**

#### International and Interagency Support
- Providing technical assistance to federal agencies, state and local governments, tribal nations, and private U.S. firms.
  - Bureau of Engraving and Printing
  - Defense Logistics Agency
  - Dept of Veteran Affairs
  - Transportation Security Administration
  - National Cemetery Administration
  - D.A. Customs and Border Protection

#### Hydropower
- **3 Federal Plants**
- **2 Non-Federal Plants**
- **108 Megawatt Generating Capacity**

#### Emergency Management
- **370 Hurricane/Wildfire Volunteers Since ’13**
- **50 Emergency Events Since ’13**
- **218 Iraq/Afghanistan Deployments Since ’10**

#### Regulatory
- **1,000 Permit Authorizations**
- **108 Compliance and Enforcement Actions**
- **10-15 Outreach Events**

#### Recreation
- **15M Annual Visitors**
- **7,700 Campsites**
- **$8.5M Fee Revenue**
- **$3.5M State and Local Revenue**

#### RP&EC
- **Supports $48M in Military Master Planning Projects**
- **Supporting Real Warfighter**
  - Europe
  - Japan
  - South Korea

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**Bringing Value to the Nation**

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**Contact**

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Fort Worth, TX 76102
817.886.1506
www.swt.usace.army.mil
Carolyn Staten, Small Business Deputy
US Army Corps of Engineers
Fort Worth District
Bob Morris, Program and Project Management Division
US Army Corps of Engineers
Fort Worth District
Agenda

- District Overview
  - USACE Structure
  - Key Personnel
  - Boundaries
  - Missions

- Program
  - Trends and Take Aways
  - Border Infrastructure Program
  - Reimbursable Program – IIS (ECSO)
  - Military Construction Program
  - Sustainment, Rehabilitation & Modernization (SRM)
  - Acquisition Tools
  - Civil Works Program
  - RPEC Program
Fort Worth District Leadership Team

Eric Verwers
Programs & Project Mgt Division

LTC Clay Morgan
Deputy Commander

Matthew Hays
Chief of Staff

Bob Hardbarger
Border Infrastructure Program Mgt Office

Brian Giacomozzi
Engineering & Construction Div

Tim MacAllister
Operations Division

Todd Smith
Engr Construction Support Office

Rob Newman
Regional Plng & Envr Center

Rocky Lee
Real Estate Division

Michael Orr
Contracting Division

Robert Geiger
Resource Manager

Katherine Denzel
District Chief Counsel

G & A Staff
ACE-IT – Mr. Don Walker
EEO – Ms. Neldia Watson
Emergency Mgmt – Mr. Brian Kelley
Internal Review – Ms. Quynh Dang

Logistics – Ms. Tami Mahaffey
PAO – Ms. Rhonda Paige
Safety – Mr. Benoit Palmer
Small Business – Ms. Carolyn Staten
Fort Worth District Boundaries

Civil Works Boundaries

Military Boundaries

US Army Corps of Engineers®

U.S. ARMY
Fort Worth District Mission Areas

- Military Construction
- Water Supply
- Flood Risk Management
- Recreation
- Contingency Operations
- Real Estate
- Environmental Programs
- Interagency and International Services (IIS)
- SRM
- Disaster Response
- Master Planning
- Regulatory
- Hydropower Generation

930 Miles
15 hrs
Operations Division

- Operate & Maintain 25 Multipurpose Dams/Reservoirs
  - 685,000 Acres of Land
  - 397,000 Acres of Water
  - 3 Corps Hydropower Plants
  - 338 Recreation Areas
  - 1/3 of the Surface Drinking Water for the State of Texas
  - Prevented over $126B in damages
    - Gate attendant, janitorial, mowing, routine maintenance contracts

- Flood Risk Management Projects of Interest
  - Lewisville Dam Safety Modification
  - Central City (Fort Worth)
  - Modified Dallas Floodway and Balanced Vision Plan
Trends and Take Aways

- Challenging missions ahead
  - We need industry to accomplish our missions . . .
  - What can we do to help you?
- Build and cultivate relationships
- Build teams that include you
- Leverage capabilities of industry to deliver for our customers
Trends and Take Aways

- JBSA Infrastructure Improvement Initiative, SRM program surge FY20-FY24, annually $200-$250M
- WSMR growing program
- Developing replacement JOCs
- Preference to use MATOCs
- More IFB solicitations, especially on smaller value work
- Border Infrastructure – DHS and DoD components
- RPEC – contracts expiring near future (SWT):
  - AE Environmental Services – Aug 2020
  - Hazardous Waste Operations & Spill Support Services – May 2023
- Large contract sizes but still opportunities for Small Business:
  - FY17 → 2128 actions, $654 million
  - FY18 → 2155 actions, $1,438 million
  - FY19 → Estimated $3.4 billion
### IIS: Border Infrastructure

<table>
<thead>
<tr>
<th>DISTRICT</th>
<th>TITLE</th>
<th>ACQ STRATEGY</th>
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- Completes the FY19 DHS program
- DHS Program under Southwestern Division
- DoD program under South Pacific Division
## IIS: ECSO

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<thead>
<tr>
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**Trends:**
- DLA – steady FCA workload
## Military Program - MILCON

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# Military Program - MILCON

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<td>466797</td>
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## Military Program - SRM

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<td>Bliss Bldg 2477 Renovation</td>
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<td>472285</td>
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<td>Polk Railhead Staging Area - Sagebrush TEP - NEC ADN Shelter</td>
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<td>1st Qtr, FY20</td>
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<tr>
<td>466744</td>
<td>JBSA FSH FY17 ARNORTH Bldg 615 Renovate for Army Band</td>
<td>Joint Base San Antonio</td>
<td>2017</td>
<td>&lt; $1 million</td>
<td>SB</td>
<td>1st Qtr, FY20</td>
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<tr>
<td>466901</td>
<td>JBSA FSH FY17 ARNORTH Design B2002 Reno DBB</td>
<td>Joint Base San Antonio</td>
<td>2017</td>
<td>&lt; $1 million</td>
<td>8(a)</td>
<td>3rd Qtr, FY20</td>
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<tr>
<td>471613</td>
<td>JBSA FSH Full Reno Rpr Combat Med Tmg Fac, B1374</td>
<td>Joint Base San Antonio</td>
<td>2018</td>
<td>$5-10 million</td>
<td>SB</td>
<td>3rd Qtr, FY20</td>
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<tr>
<td>474542</td>
<td>JBSA FSH Full Reno Rpr Combat Med Tmg Fac. B1375</td>
<td>Joint Base San Antonio</td>
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<td>SB</td>
<td>3rd Qtr, FY20</td>
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## Military Program - SRM

<table>
<thead>
<tr>
<th>P2</th>
<th>TITLE</th>
<th>INSTALLATION</th>
<th>PGM YEAR</th>
<th>VALUE RANGE</th>
<th>SET ASIDE</th>
<th>SCHED AWARD</th>
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<tbody>
<tr>
<td>466478</td>
<td>RRAD Repair Caney Lake Dam</td>
<td>Red River Army Depot</td>
<td>2017</td>
<td>&lt; $1 million</td>
<td>8(a) Sole Source</td>
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<tr>
<td>470610</td>
<td>RRAD Project Office Renovation/Relocation</td>
<td>Red River Army Depot</td>
<td>2018</td>
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<td>8(a) Sole Source</td>
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<tr>
<td>472837</td>
<td>RRAD DLA Replace Roof B595</td>
<td>Red River Army Depot</td>
<td>2018</td>
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<td>8(a) Sole Source</td>
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<tr>
<td>475217</td>
<td>RRAD Restoration and Modernization of Bldg 551</td>
<td>Red River Army Depot</td>
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<td>&lt; $1 million</td>
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<td>1st Qtr, FY21</td>
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<tr>
<td>475218</td>
<td>RRAD Restoration and Modernization of Bldg 561</td>
<td>Red River Army Depot</td>
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<tr>
<td>457261</td>
<td>WSMR B1622 HVAC Renovation</td>
<td>White Sands Missile Range</td>
<td>2017</td>
<td>$1-5 million</td>
<td>SB</td>
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<tr>
<td>468830</td>
<td>WSMR B19476 Shaker Expansion</td>
<td>White Sands Missile Range</td>
<td>2018</td>
<td>$1-5 million</td>
<td>SB MATOC</td>
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<td>471804</td>
<td>WSMR B126 Renovation</td>
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<td>472219</td>
<td>WSMR B1623 Renovations</td>
<td>White Sands Missile Range</td>
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<tr>
<td>478278</td>
<td>WSMR SWAF 4 Renovation</td>
<td>White Sands Missile Range</td>
<td>2019</td>
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<td>478773</td>
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<tr>
<td>479861</td>
<td>WSMR B1407 Special Project</td>
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<td>480335</td>
<td>WSMR Construct Earthen Covered Magazine</td>
<td>White Sands Missile Range</td>
<td>2019</td>
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<tr>
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<tr>
<td>463476</td>
<td>A-E Value Engineering</td>
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<td>In source selection</td>
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<td>463474</td>
<td>AE Survey (4 ea regional contracts)</td>
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<td>In source selection</td>
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<td>466017</td>
<td>AE UR Military (5 ea regional contracts)</td>
<td>SWF</td>
<td>4th Qtr, FY19</td>
<td>Solicited</td>
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<td>463603</td>
<td>AE COS (Barracks, Warehouse, Energy)</td>
<td>SWF</td>
<td>2nd Qtr, FY21</td>
<td>Acq Strategy</td>
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<td></td>
<td>AE Real Estate Survey</td>
<td>SWF</td>
<td>TBD</td>
<td>Acq Strategy</td>
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<td>467038</td>
<td>Military Vertical Construction MATOCs (Lrg &amp; Small Business)</td>
<td>SWF</td>
<td>2nd Qtr, FY21</td>
<td>SCO/DASA(P)</td>
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Civil Program

<table>
<thead>
<tr>
<th>P2</th>
<th>TITLE</th>
<th>LOCATION</th>
<th>PGM YEAR</th>
<th>VALUE RANGE</th>
<th>SET ASIDE</th>
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<tbody>
<tr>
<td>468759</td>
<td>AT&amp;SF Bridge Demolition - 1</td>
<td>Dallas, TX</td>
<td>2019</td>
<td>$1-5 million</td>
<td>TBD</td>
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<tr>
<td>125674</td>
<td>Timber Creek Recreation - 2</td>
<td>Austin, TX</td>
<td>2020</td>
<td>$1-5 million</td>
<td>TBD</td>
</tr>
<tr>
<td>332663</td>
<td>Colorado River Levee, Phase 1</td>
<td>Wharton, TX</td>
<td>2020</td>
<td>$25-50 million</td>
<td>UR</td>
</tr>
</tbody>
</table>

Notes:
1 - This is an abandoned rail bridge with incidental hazardous materials to demolish and remove from the site.
2 - Timber Creek Recreation contract will provide several recreation type features (trails, shelters, restroom, parking) and ecosystem restoration in an area next to the creek.
3 - New levee segment.
<table>
<thead>
<tr>
<th>Lake Project</th>
<th>Work Package</th>
<th>Current Working Estimate</th>
<th>Acquisition Method</th>
<th>VCE Number</th>
<th>Current Scheduled Award Date</th>
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<tbody>
<tr>
<td>Whitney</td>
<td>Water System Repairs</td>
<td>&lt;$1 million</td>
<td>SB Set Aside</td>
<td>1898</td>
<td>5/31/2019</td>
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<tr>
<td>OC Fisher</td>
<td>Crest Road Repair</td>
<td>$1-5 million</td>
<td>SB Set Aside</td>
<td>2138</td>
<td>6/28/2019</td>
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<tr>
<td>Hords Creek</td>
<td>Embankment Slide Repair</td>
<td>&lt;$1 million</td>
<td>SB Set Aside</td>
<td>2034</td>
<td>6/14/2019</td>
</tr>
<tr>
<td>Belton</td>
<td>Service Gate Repairs</td>
<td>&lt;$1 million</td>
<td>TVA MIPR</td>
<td>n/a</td>
<td>5/31/2019</td>
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<tr>
<td>Lewisville</td>
<td>Gate Repair</td>
<td>&lt;$1 million</td>
<td>TVA MIPR</td>
<td>n/a</td>
<td>7/19/2019</td>
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<tr>
<td>Georgetown</td>
<td>SUS - Wastewater System Conversion</td>
<td>&lt;$1 million</td>
<td>SB Set Aside</td>
<td>5994</td>
<td>8/23/2019</td>
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<td>Benbrook</td>
<td>Service Gate Repairs</td>
<td>&lt;$1 million</td>
<td>TVA MIPR</td>
<td>n/a</td>
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## RPEC – Competitive Acquisitions

<table>
<thead>
<tr>
<th>Item</th>
<th>Project Title</th>
<th>Projected Contract Award Date</th>
<th>Value Range</th>
<th>Business Size Standard</th>
<th>NAICS</th>
<th>Contract Mechanism</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Camp Robinson MEC Removal</td>
<td>3rd Qtr, FY20</td>
<td>$25-50 million</td>
<td>UR</td>
<td>ERS</td>
<td>C-Type</td>
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<tr>
<td>2.</td>
<td>Optimized Remediation Contract (ORC) Oklahoma Group</td>
<td>3rd Qtr, FY20</td>
<td>$25-50 million</td>
<td>UR</td>
<td>ERS</td>
<td>C-Type</td>
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<tr>
<td>3.</td>
<td>Optimized Remediation Contract (ORC) Texas Group</td>
<td>3rd Qtr, FY20</td>
<td>$10-25 million</td>
<td>UR</td>
<td>ERS</td>
<td>C-Type</td>
</tr>
<tr>
<td>4.</td>
<td>Altus/LR/Vance Fence to Fence</td>
<td>3rd Qtr, FY19</td>
<td>$1-5 million</td>
<td>8(a)</td>
<td>ECS</td>
<td>MATOC</td>
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<tr>
<td>7.</td>
<td>Ft Sill Soil Removal</td>
<td>4th Qtr FY19</td>
<td>$1-5 million</td>
<td>SDVOSB</td>
<td>ERS</td>
<td>MATOC</td>
</tr>
<tr>
<td>9.</td>
<td>Tinker BIEST</td>
<td>3rd Qtr, FY19</td>
<td>$10-25 million</td>
<td>UR</td>
<td>ERS</td>
<td>MATOC (HNC)</td>
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<tr>
<td>10.</td>
<td>Camp Maxey</td>
<td>4th Qtr FY19</td>
<td>$5-10 million</td>
<td>UR</td>
<td>ERS</td>
<td>MATOC (HNC)</td>
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<tr>
<td>11.</td>
<td>Camp Minden MMRP RI/FS</td>
<td>4th Qtr FY19</td>
<td>$1-5 million</td>
<td>UR</td>
<td>ERS</td>
<td>MATOC (HNC)</td>
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<tr>
<td>12.</td>
<td>MEGA MATOC #2</td>
<td>1st Qtr, FY21</td>
<td>$25-50 million</td>
<td>8(a)</td>
<td>ECS</td>
<td>MATOC</td>
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<td>13.</td>
<td>MEGA ECS MATOC</td>
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<td>$25-50 million</td>
<td>HZ</td>
<td>ECS</td>
<td>MATOC</td>
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<td>14.</td>
<td>$45M MEGA ERS MATOC</td>
<td>3rd Qtr, FY19</td>
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<td>MATOC</td>
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<td>15.</td>
<td>Aquatic and Terrestrial Cultural Resources SATOC</td>
<td>2nd Qtr, FY19</td>
<td>$5-10 million</td>
<td>SB</td>
<td>ECS</td>
<td>SATOC</td>
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<td>16.</td>
<td>MEGA ERS MATOC</td>
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<td>&gt; $100 million</td>
<td>UR</td>
<td>ERS</td>
<td>MATOC</td>
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<tr>
<td>17.</td>
<td>LHAAP RA</td>
<td>1st Qtr, FY20</td>
<td>$5-10 million</td>
<td>TBD</td>
<td>ERS</td>
<td>MATOC</td>
</tr>
</tbody>
</table>

**RPEC – Competitive Acquisitions**

**Table:**
- **Item**: Item number
- **Project Title**: Name of the project
- **Projected Contract Award Date**: Date the contract is projected to be awarded
- **Value Range**: Estimated value range of the contract
- **Business Size Standard**: Business size classification
- **NAICS**: North American Industry Classification System
- **Contract Mechanism**: Type of contract mechanism

**Legend:**
- **UR**: Uncontested
- **ERS**: ERS MATOC
- **C-Type**: Contract Type
- **HNC**: Historical North Carolina
- **TBD**: To Be Determined
- **A-E**: Architect-Engineer
- **8(a)**: 8(a) Small Disadvantaged Business
- **IDC**: Industrial Data Collection
- **SB**: Small Business
- **ECS**: ERS MATOC (ECS)
- **SATOC**: Specialized Acquisition Task Order Contract
- **MATOC**: Mandatory Acquisition Task Order Contract
## RPEC – Competitive Acquisitions

<table>
<thead>
<tr>
<th>Item</th>
<th>Project Title</th>
<th>Projected Contract Award Date</th>
<th>Value Range</th>
<th>Business Size Standard</th>
<th>NAICS</th>
<th>Contract Mechanism</th>
</tr>
</thead>
<tbody>
<tr>
<td>18.</td>
<td>IDC for ePrism and Real Property Planning</td>
<td>4th Qtr, FY19</td>
<td>$5-10 million</td>
<td>8(a)</td>
<td>Real Prop</td>
<td>IDC</td>
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<tr>
<td>19.</td>
<td>IDC for Information Technological Asset Management</td>
<td>30 Sep 2020</td>
<td>$5-10 million</td>
<td>(8(a)</td>
<td>Real Prop</td>
<td>IDC</td>
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<td>20.</td>
<td>IMCOM Environmental MATOC</td>
<td>3rd Qtr, FY20</td>
<td>$50-100 million</td>
<td>TBD</td>
<td>ECS</td>
<td>MATOC</td>
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<tr>
<td>21.</td>
<td>Ft Hood Environmental Controls Support</td>
<td>3rd Qtr, FY19</td>
<td>$1-5 million</td>
<td>8(a)</td>
<td>ECS</td>
<td>C-Type-Sole Source</td>
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<td>22.</td>
<td>Ft Polk Command Env Support</td>
<td>4th Qtr, FY19</td>
<td>$1-5 million</td>
<td>8(a)</td>
<td>ECS</td>
<td>C-Type-Sole Source</td>
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<td>24.</td>
<td>Ft Polk Compliance Management</td>
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<td>$1-5 million</td>
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<td>C-Type-Sole Source</td>
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<td>25.</td>
<td>Ft Polk General Environmental Support</td>
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<td>C-Type-Sole Source</td>
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<td>26.</td>
<td>Air Quality Program Support</td>
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<td>$1-5 million</td>
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<td>ERS</td>
<td>C-Type-Sole Source</td>
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<td>27.</td>
<td>Qualified Recycling Program Support</td>
<td>4th Qtr, FY19</td>
<td>$1-5 million</td>
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<td>C-Type-Sole Source</td>
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<td>28.</td>
<td>Master Planning UR A-E Contracts</td>
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<td>&gt; $100 million</td>
<td>UR/SB (TBD)</td>
<td>A-E</td>
<td>IDC</td>
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</tbody>
</table>
Questions?

**Carolyn Staten**  
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**Robert Morris**  
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[Robert.P.Morris@usace.army.mil](mailto:Robert.P.Morris@usace.army.mil)  
817-886-1395
<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
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<tbody>
<tr>
<td>236220</td>
<td>Commercial &amp; Institutional Building Construction</td>
</tr>
<tr>
<td>237310</td>
<td>Highway, Street and Bridge Construction</td>
</tr>
<tr>
<td>238210</td>
<td>Electrical Contractors &amp; Wiring Installation Contractors</td>
</tr>
<tr>
<td>238320</td>
<td>Painting &amp; Wall Covering Contractors</td>
</tr>
<tr>
<td>238350</td>
<td>Finish Carpentry Contractors</td>
</tr>
<tr>
<td>238990</td>
<td>All Other Specialty Trade Contractors</td>
</tr>
<tr>
<td>561720</td>
<td>Janitorial</td>
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</tbody>
</table>

We maintain partnerships with firms nationwide allowing us coast to coast capability.
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Designer of Record for the ENR Award Winning Unmanned Aircraft System Maintenance Hangar at Fort Hood
Carolyn Staten, Small Business Deputy
US Army Corps of Engineers
Fort Worth District
Gene Snyman, Deputy of Business Development
US Army Corps of Engineers
Tulsa District
Gene Snyman
Tulsa District, USACE
Deputy For Business Development
Tulsa District

• 700 people

• Arkansas River and Red River Basins in Oklahoma, Southern Kansas and Northern Texas

• Major Missions of the Corps of Engineers
  • Support the War Fighter
  • Flood Risk Management
  • Navigation
  • Hydropower
  • Military Construction
  • Regulatory/Environmental
  • Homeland Security
Tulsa District Program Priorities

✓ KC46A bed down mission at Tinker AFB and Altus AFB first A/C arrived Jan 2019
✓ Posturing for Future Airframe (B-21) program at Tinker AFB
✓ Veterans Affairs at Muscogee and OKC
✓ Responsive to Sustainment, Restoration and Modernization (SRM) for Army, Air Force and Interagency Support customers
✓ Support to Tribes
✓ Reducing Civil O&M critical backlog maintenance via design and workplan
✓ 2 Major Fast Track Studies: Keystone Dam Safety Mod and Tulsa-West Tulsa Levees
✓ 1 Construction Project: Arkansas River Corridor pending approval.
District Areas of Interest

✓ Attractiveness of Federal Work?
  • Understanding the Market
  • Understanding Bidder Risks
  • Effect on Planning and Budgeting for Projects

✓ Predictability/Reliability of SRM projects and funding
✓ Predictability/Reliability of other Federal Agency projects
✓ Extent of Support to Southwestern Division and sister Districts
✓ Hydropower Projects
Vance AFB
Tinker AFB
Altus AFB
Fort Sill
McAlester
Army Ammunition Plant
Sheppard AFB, Wichita Falls, TX
DOE Pantex Plant, Amarillo, TX
Oklahoma City VA Medical Center
Jack C. Montgomery VA Medical Center - Muskogee, OK

• Engineering    • Construction    • Installation Support
• Environmental Management
Tulsa District Military Program Trends

• MILCON - Military Construction
  - Assessment: INCREASING Projects aren’t service “bill-payers”….yet.
  - KC46A (Tinker AFB for Depot Maint & Altus AFB for Training)
  - New: B-21 platform at Tinker AFB
  - FT Sill TRADOC mission

• SRM - Sustainment, Renovation, Modernization
  - Assessment: STABLE Same as last year
  - More SRM centralized control continues for Army and AF.
  - Healthy Defense Logistics Agency Support at Tinker AFB
  - Large building renovations, airfield pavement & small short duration projects
  - Larger dollar value projects (> $4M)

• IIS - Interagency and International, Support Program
  - Assessment: STABLE VA, closing out PANTEX projects.
  - Veterans Affairs (VISN 19) at OKC and Muskogee VA Hospitals
Architecture/Engineering

FY 18 – 150 AE (not Env) contract actions obligating $21.5 M

- Access
  - SWT generally uses IDCs for AE work (FAR PART 36)
  - MILCON task Orders <$400K will consider SB first (SWT Capacity, Other District Capacity, competed “C” contract) (DFARS 219.502-1)
  - Build exposure and local experience through teaming

- Current Capacity
  - Full Suite of AE contracts were established in 2015 and after with 5 year Periods of Performance (General AE (LB/SB), Mech/Elect/Fire Prot (SB), Geotech/Material Sampling (SB), Hydraulics & Hydrology (SB), Mapping & Surveying (SB))

- Future Capacity
  - FY19 General AE Services (5LB @ $15M / 4SB @ $6M) Award 3QFY19
  - FY19 AE Survey – Replace in Kind to W912BV16D003/4
  - FY19 AE Real Estate
  - FY20 AE Geotechnical

- Future Work
  - MILCON, SRM, Civil Works Construction/Services, IIS
<table>
<thead>
<tr>
<th>FY</th>
<th>LOCATION</th>
<th>Title</th>
<th>ROM</th>
<th>S/UR</th>
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<tbody>
<tr>
<td>FY19</td>
<td>SWT</td>
<td>AE Svc for Border Infrastructure Support</td>
<td>$245M</td>
<td>UR</td>
<td>Mar-19</td>
<td>Sep-19 W912BV19R0009</td>
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<tr>
<td>FY19</td>
<td>SWT</td>
<td>AE Svc for Border Infrastructure Support</td>
<td>$245M</td>
<td>SB</td>
<td>Mar-19</td>
<td>Oct-19 W912BV19R0006</td>
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<td>SWT</td>
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<td>$65M</td>
<td>8a</td>
<td>May-19</td>
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<td>SWT</td>
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<td>$65M</td>
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<td>Jun-19</td>
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<td>WOSB/HZ</td>
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<td>General AE Services</td>
<td>$99M</td>
<td>UR/SB/SDVOSB</td>
<td>Jun-19</td>
<td>Aug-19</td>
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<td>FY19</td>
<td>USACE</td>
<td>AE Surveying, Mapping and Related Geospatial Svc</td>
<td>TBD</td>
<td>TBD</td>
<td>4th Q FY19</td>
<td>1st Q FY20</td>
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</table>
MILCON

Access
- MILCON acquisition strategy based on complexity
- SWT does not maintain LB Construction IDIQs for MILCON – all competed
- Less complex discrete projects set aside-negotiated IDIQ, or competed
- Subcontracting performance is carefully tracked!

MILCON (Working)

<table>
<thead>
<tr>
<th>FY</th>
<th>Location</th>
<th>Title</th>
<th>ROM</th>
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<tr>
<td>FY19</td>
<td>McAlester Army Depot</td>
<td>Job Order Contract (JOC)</td>
<td>$40M</td>
<td>WOSB</td>
<td>Jun-19</td>
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<td>FY19</td>
<td>McAlester Army Depot</td>
<td>FY 19 Replace Bulk Diesel System</td>
<td>$5M-$10M</td>
<td>SB</td>
<td>Aug-19</td>
<td>Sep-19</td>
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<td>FY20</td>
<td>Fort Sill, OK</td>
<td>Adv Individual Training Complex Ph 2</td>
<td>$50-$100M</td>
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<td>Dec-19</td>
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<td>Tinker Air Force Base, OK</td>
<td>10th Flight Test Squadron Ops FAC</td>
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<td>Feb-20</td>
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<td>Sheppard Air Force Base, TX</td>
<td>Repair Visiting Airman Quarters</td>
<td>$10-$25M</td>
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<td>Tinker Air Force Base, OK</td>
<td>Commercial Vehicle Inspection Facility</td>
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<td>Fort Sill, OK</td>
<td>Install Substation Interconnection</td>
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<td>Mar-20</td>
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<td>Sheppard Air Force Base, TX</td>
<td>Repair Tech Training Ctr Bldg 1020</td>
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<td>Jul-20</td>
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<td>Tinker Air Force Base, OK</td>
<td>E-3G Software Integration Lab</td>
<td>$10M-$25M</td>
<td>TBD</td>
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<td>FY20</td>
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## MILCON (Working)

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<tr>
<th>FY</th>
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<tr>
<td>FY21</td>
<td>Altus Air Force Base</td>
<td>Airfield Lighting</td>
<td>$1-$5M</td>
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<td>Apr-21</td>
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<td>Vance Air Force Base</td>
<td>Center Runway</td>
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<td>Tinker Air Force Base, OK</td>
<td>KC-46A Depot MX Complex Ph3</td>
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<td>Apr-21</td>
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<td>Sheppard Air Force Base, TX</td>
<td>Clinic Demolition</td>
<td>$1-$5M</td>
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<td>FY21</td>
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<td>McAlester Army Depot</td>
<td>FY 21 Ammunition Reclamation Center</td>
<td>$25M-$50M</td>
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<td>FY23</td>
<td>Vance Air Force Base</td>
<td>Aprons/Taxiways</td>
<td>$50-$100M</td>
<td>TBD</td>
<td>FY22</td>
<td>FY23</td>
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</table>
Sustainment, Renovation, Modernization (SRM)  
(Tinker AFB, Vance AFB, Sheppard AFB, Altus AFB, Ft. Sill)

- **Access**
  - Most SRM requirements awarded through existing IDIQs
  - Reputation gained through local experience important
  - Build experience
    - Teaming and Subcontracting
    - Other federal and installation contracts
    - Civil-Works Projects
  - 8a, HUBzone, WOSB, SDVOSB designation; discriminators that tip the scale

- **Current Capacity (After FY17)**
  - SDVOSB, HZ, WOSB D/B MATOCs ($49.5M/ea) awarded in FY17

- **Future Capacity (NAICS 236220)**
  - D/B MATOC (WOSB, HZ, SDVOSB) $49.5M FY20
  - D/B SATOC (TBD) $24.5M FY20
  - D/B POCA(8a) $4M FY19/FY20

- **Future Work**
  - Total FY19 Expected SRM TBD $100M (historical norm)
Civil Works Mission Areas

Water Supply
- 60% of Corps water supply contracts
- 27 lakes, 140 water supply customers
- 2.2 million people served

Water Quality
- Enhances municipal, industrial, irrigation usage
- Protects endangered species
- Improves degraded streams

Hydroelectric Power
- 8 power plants produce 585,000 kw capacity
- Generates power to 8 million customers

Flood Risk Management
- 38 Corps dams + 12 others
- 15,950,000 acre feet of flood storage
- Arkansas River Basin: $18.4B in cumulative flood damage reductions
- Red River Basin: $5.2B in cumulative flood damage reductions

Environmental Stewardship
- 1.1 million acres of Federal land
- 660,000 acres of wildlife management areas

Recreation
- 267 recreation areas at 33 projects
- 22.5 million visitors

Inland Navigation
- 5 locks & dams
- 3 major ports

Tenkiller Lake

Tenkiller Lake Low Flow Pipe and SDOX

Red River Chloride, Area VI

Denison Dam, Lake Texoma

Denison Dam Turbine

Hawthorn Bluff Beach, Oologah Lake

McClellan-Kerr Arkansas River Navigation System (MKARNS)
Tulsa District Civil Works Trends

• Investigations
  - Assessment: **INCREASING** PAS&T steady
  - Feasibility: 2 studies underway. Most decision-making/approvals delegated to Regional level; ie faster track
  - Planning Assistance to States and Tribes (PAS&T): Receive on average $500k per year
  - Currently $1.9M toward completion of water resources initiatives in OK, KS and with the local Tribes

• Construction
  - Assessment: **DECREASING** In a trough between Dam rehabs and studies maturing into construction.
  - Closing out two projects - $0 budgeted in FY19.
  - Hydropower: $500M Major Rehabilitation Program over the next decade funded directly from Southwestern Power Administration, not in budget

• Operations and Maintenance:
  - Assessment: **STABLE** Exploring risk-based prioritization on high dollar items
  - Backlog on aging infrastructure marches forward; maintenance needs prioritized at the district and competed nationally

• Support to Tribes:
  - Assessment: **STABLE**
  - Technical support to 12 tribes for $20M in construction.
  - Tribal Partnership Program (TPP) water resource study $500k, full Federal
Civil Works
Non-Routine Maintenance

- **Access**
  - Often open competed contracts due to specialized work
  - Respond to Sources Sought!!
  - Team with specialists

- **Current Capacity**
  - Any of our D/B Construction capacity may be used if appropriate

- **Future Capacity**
  - Additional CW (horizontal construction) POCA and/or CW MATOC possible

- **FY 19 Schedule Maintenance Work (Advertise & Award Dates see forecast)**

<table>
<thead>
<tr>
<th>Location</th>
<th>Description</th>
<th>ROM</th>
<th>S/UR</th>
<th>Advertise</th>
<th>Award</th>
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<tr>
<td>Eufaula Lake, OK (In FBO)</td>
<td>Replace Spillway Bridge</td>
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<td>Mar-19</td>
<td>Sep-19</td>
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<tr>
<td>Webber’s Falls, OK</td>
<td>Rehab/Paint Tainter Gates</td>
<td>$5M-$10M</td>
<td>TBD</td>
<td>Jul-19</td>
<td>Sep-19</td>
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</table>
Regional Planning and Environmental Center (RPEC)
Contracting Opportunities at a Glance

- The RPEC is responsible for all military reimbursable Environmental and Master Planning Program work within the Southwestern Division boundaries

- RPEC is also charged with Planning and Environmental Support of the Regional Civil Works Mission

- RPEC is supported by both Tulsa and Fort Worth Contracting Offices (monitor both in FEDBIZOPS)

- Majority of reimbursable program requirements are awarded through existing IDCs and MATOCs
RPEC Service Areas

Southwestern Division
- Military/Reimbursable Environmental Services
- Military Munitions Support Services
- Master Planning (Military and Civil)
- Civil O&M Master Planning
- Civil Works Planning and Environmental

Pacific Ocean Division
- Military Master Planning
RPEC Program Execution and Obligations

IIS – Interagency and International Services (non-DoD Reimbursable)
RPEC Representative Partners/Customers

- IMCOM Headquarters
- Air Force Civil Engineer Center (AFCEC)
- Joint Base San Antonio
- Fort Polk
- Marine Corps Air Station Iwakuni (Japan)
- U.S. Army Garrison Hawaii
- Fort Hood
- Tinker AFB
- Customs and Border Protection
# RPEC Contract Acquisition FY19 Update (Dec 2018)

<table>
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<tr>
<th>Contract (Type)</th>
<th>Value</th>
<th>Business Class</th>
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<th>Planned Award</th>
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<td>8(a)</td>
<td>Oct 2019</td>
<td>Feb 2020</td>
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<td>ERS: Remediation Services (MATOC IDC re-advertise – Tulsa)</td>
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<td>ERS: Camp Robinson MEC Removal (ERS MEGA Seed)</td>
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<td>UR</td>
<td>Aug 2019</td>
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<td>ERS: Optimized Remediation Contract Texas Group (C-Type)</td>
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NAICS Codes: ERS: 562910, ECS: 541620, A-E: 541330
Military & Interagency Environmental Branch
Loretta Turner, Chief, M&IE Branch
loretta.j.turner@usace.army.mil
918.669.7074

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Chief, Air Force/Interagency Section
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Chief, Civil Master Planning Section
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Questions?
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Forecast Push Distro
CESWT-OSBP@usace.army.mil
Soila Reando, Small Business Deputy
US Army Corps of Engineers
Little Rock District
Soila Reando
Deputy, Office of Small Business Program
Little Rock District
12 June 2019
Civil Works
- Flood Risk Reduction: 12 reservoirs
- Navigation: McClellan-Kerr Arkansas River
  - 308 miles of navigable channel
  - 13 lock and dam structures
- Hydropower: 7 plants
- Recreation: 146 parks
- Water Supply
- Environmental Stewardship/Regulatory
- Emergency Management

Military Execution
State of Arkansas
- Little Rock Air Force Base
- Pine Bluff Arsenal
- Fort Chaffee
- Support to USACE Southwestern Division
  - Fort Bliss/Fort Hood/WSMR/Fort Polk
  - DOE/DHS/VA
  - Medical Support-Construction, Renovation, & Initial Outfitting of DOD medical facilities worldwide
Medical Support Division

One of three USACE Districts supporting DOD health facilities worldwide

Three types of support provided:
- Design-Build Construction
- Engineering Infrastructure Repair (EIR)
- Initial Outfitting (supplies)

Customers:
- Air Force Medical Support Agency (AFMSA)
- Navy Bureau of Medicine and Surgery (BUMED)
- Army Medical Command (MEDCOM)
- Defense Health Agency (DHA)
Civil Works Contracting Opportunities

McClellan-Kerr Arkansas River Navigation System (MKARNS)
- Dredging
- Bank Stabilization

DAMS & POWERHOUSES
- Construction
- Maintenance
LITTLE ROCK DISTRICT
NAVY / ARMY
INITIAL OUTFITTING (IO) PROGRAM

IO is everything not bolted down
Military Execution

Current Projects
• 63rd RSC Municipal Services
• 63rd RSC Facility Maintenance

Future Projects
• 168 Person Dorm, Little Rock AFB, AR
• Fuselage Trainer, Little Rock AFB, AR
• Alter Hydrant Fuel System, Little Rock AFB, AR
Recreation Contracting Opportunities

- Liquid Waste
- Boundary Maintenance
- Plumbing Maintenance
- Mowing
- Solid Waste Disposal
- Materials
- Park Maintenance
- Park Cleanup
- Buoy Maintenance
- Janitorial
- Electrical Maintenance
- Tree Maintenance
- Herbicide Application
- Park Attendants
## FY19 Medical Support Projects

<table>
<thead>
<tr>
<th>PROJECT TITLE</th>
<th>LOCATION</th>
<th>AWARD</th>
<th>COST RANGE</th>
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<tr>
<td>Army Medical Command Design-Build MATOC</td>
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## FY19 Civil Works Projects

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<tr>
<td>Intake Gate Machinery Rehab</td>
<td>Norfork Dam</td>
<td>4th Qtr</td>
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<tr>
<td>Transformer</td>
<td>Norfork Powerhouse</td>
<td>4th Qtr</td>
<td>$1-5M</td>
<td>Small Business</td>
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<tr>
<td>Exciter</td>
<td>Norfork Powerhouse</td>
<td>4th Qtr</td>
<td>$1-5M</td>
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<tr>
<td>Bridge Crane</td>
<td>Norfork Dam</td>
<td>4th Qtr</td>
<td>$1-5M</td>
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<tr>
<td>Elevator</td>
<td>Norfork Powerhouse</td>
<td>4th Qtr</td>
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## FY19 Civil Works Projects

<table>
<thead>
<tr>
<th>PROJECT TITLE</th>
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<tbody>
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<td>Rehab Penstocks</td>
<td>Beaver Powerhouse</td>
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<td>Essential AC/DC Distribution System Replacement</td>
<td>Gerrys Ferry Powerhouse</td>
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<td>Excitation System</td>
<td>Dardenelle Powerhouse</td>
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# FY20 Military Projects

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<tbody>
<tr>
<td>Alter Hydrant Fuel System DLA</td>
<td>Little Rock AFB, AR</td>
<td>4th Qtr</td>
<td>$10-25M</td>
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<tr>
<td>168 Person Dorm</td>
<td>Little Rock AFB, AR</td>
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<td>$10-15M</td>
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<td>C-130H/J Fuselage Trainer Facility</td>
<td>Little Rock AFB, AR</td>
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# FY19 Initial Outfitting

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<tbody>
<tr>
<td>Navy French Creek Marine Centered Medical Home IO</td>
<td>Camp Lejeune, NC</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; Qtr</td>
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<td>Small Business</td>
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<tr>
<td>DHA Quantico IO</td>
<td>Quantico, VA</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; Qtr</td>
<td>$1-5M</td>
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<td>Navy Lakehurst Branch Clinic IO</td>
<td>Lakehurst, NJ</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; Qtr</td>
<td>$250-500K</td>
<td>TBD</td>
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<tr>
<td>Navy HELM IO</td>
<td>Portsmouth, VA</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; Qtr</td>
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<td>Navy Guantanamo Bay IO</td>
<td>Guantanamo Bay, Cuba</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; Qtr</td>
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<td>Defense Health Agency, Walter Reed National Military Medical Center Addition/Alteration</td>
<td>Bethesda, MD</td>
<td>FY24</td>
<td>$100-250M</td>
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# FY19 Recreational Services

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# FY20 Interagency Services

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<tr>
<td>VA/Law Enforcement Training Center Dining Facility</td>
<td>North Little Rock, AR</td>
<td>2nd Qtr</td>
<td>$5-10M</td>
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<tr>
<td>Department of Homeland Security Professional Land Survey Services, Border Infrastructure Project Management Office</td>
<td>AZ, CA, NM, TX</td>
<td>1st Qtr</td>
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<td>Sources Sought</td>
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2019 ARKANSAS RIVER FLOOD
HTTPS://WWW.FACEBOOK.COM/LITTLEROCKUSACE/
2019 ARKANSAS RIVER FLOOD
HTTPS://WWW.FACEBOOK.COM/LITTLEROCKUSACE/
2019 Arkansas Regional Industry Days

• December 10-11, 2019 – Arkansas Regional Philander Smith College, Little Rock, AR
• Representatives from Memphis, Kansas City, Vicksburg and Tulsa Districts, Little Rock AFB, Central Arkansas Veterans Healthcare System and other Federal Agencies will also be participating
• Host Industry Capability Briefings
• Registration information will be posted on Small Business Events www.FBO.gov
Additional Information

- Soila Reando – dll-ceswldeputyforsmallbusiness@usace.army.mil
  Website: http://www.swl.usace.army.mil/Business-With-Us/Small-Business/

- Contracting Division Central Telephone Line:
  (501) 324-5720

- FEDBIZOPPS (W9127S): www.fbo.gov
Cy Simons, Deputy for Small Business
US Army Corps of Engineers
Galveston District
#samefortworthindustryday2019
We maintain partnerships with firms nationwide allowing us coast to coast capability.

8(a) HUBZone Certified

236220 Commercial & Institutional Building Construction
237310 Highway, Street and Bridge Construction
238210 Electrical Contractors & Wiring Installation Contractors
238320 Painting & Wall Covering Contractors
238350 Finish Carpentry Contractors
238990 All Other Specialty Trade Contractors
561720 Janitorial

DUNS: 048398221  CAGE: 66D27
BONDING: 20M Single, 40M Aggregate
Design professionals dedicated to the Mission and Welfare of America’s service men and women since 1941

Designer of Record for the ENR Award Winning Unmanned Aircraft System Maintenance Hangar at Fort Hood
TRUST – PERFORMANCE – PEOPLE
Jeff Austin, III
Commissioner
Texas Department of Transportation
Wendell “Buddy” Barnes
President
Society of American Military Engineers
SAME Centennial Celebration Plan
May 2018 to May 2021

Hello Fort Worth
SAME Centennial Celebration Plan

May 2018 to May 2021

OUTCOME: The overall expected outcome of SAME’s 3 year long Centennial Celebration is to set the stage for and gain momentum going into SAME’s second century of service to our nation.

PHASES:

PHASE I: The Run to 2020 and Beyond (May, 2018 - May, 2020): increase member participation in and enthusiasm for SAME by getting members involved in centennial activities at the post and national levels – ultimate result is long term active participation, especially at the post level, in SAME because of the positive experience with the centennial.

PHASE II: National Kick-Off Celebration (27-29 May 2020): at JETC 2020 in Washington, DC, formally signal the end of our first century and beginning of our second century; celebrate the important juncture in our history by conducting a memorable national Centennial Society Ball on 29 May 2020.

PHASE III: Post Celebrations (May 2020 - May 2021): focus on posts for the first year of our second century by highlighting post celebrations of what is important to them and their local stakeholders; use the 1919 Eisenhower convoy as a virtual thread to tie post celebrations together nationally – simply to underscore SAME’s and our military’s contributions to our national infrastructure and to the development of our profession.

CONTEXT: To fully understand our history, our future and the importance the three-year Centennial Celebration … READ pages 1-5, 9, and 78-95 of the World War I Commemorative Edition of TME!!
SAME Centennial Celebration Plan

May 2018 to May 2021

Today we are in the “SPRINT TO THE START” of our SECOND CENTURY

PHASE I: The Run to 2020 and Beyond NOW (JUNE, 2019 - MAY, 2020): increase member participation in and enthusiasm for SAME by getting members involved in centennial activities at the post and national levels – ultimate result is long term active participation, especially at the post level, in SAME because of the positive experience with the centennial.

Over Half of Phase I is gone, what have you done thus far and what do you have to accomplish?

• You all appear to be involved in Industry-Government Engagement
• How will you improve the transition for Veterans entering the Industry
• How are you Developing Industry Leaders for our Second Century
• How will you continue to Grow Our STEM Pipeline (K-12, Camps, College Outreach, YM)
• What will you add to our Collaborative efforts to Build America’s Resilience
• Have you contacted the Society Partners, we have 30+, do you know their and your History
SAME Centennial Celebration Plan

May 2018 to May 2021

Today we are in the “SPRINT TO THE START” of our SECOND CENTURY

What happened at 2019 JETC?

• 2025 Strategic Plan: 1st draft received Board review and comments and will be ready for Post Leader comments at the August PLW – Send your Best

• 1st National LDP Class of 2020 began the year long activities which will bring them to completion in Washington D.C. at JETC 2020

• Centennial Task Force and Centennial Commission began to take shape with their missions: What is the difference?

• Your Academy of Fellows are now Committed to guiding the Posts. 2019 Class chose their Passion and Commitment they will follow – the other 800 now will choose theirs.
Primary Focus:  
**Role of Commission:** Part of the National Leadership Team; National Coordination of Centennial Activities  
**National Office:** Overall Management of Centennial Celebration; Phase II (JETC 2020) planning and execution; further COI role as extension of national office by involving COI’s in centennial planning and execution  
**SAME Foundation:** LDP Implementation (first graduation at JETC 2020); Foundation Fundraising Campaigns; Special events at JETC 2020 as desired  
**AOF:** AOF Action Plan Implementation (Fellows focus now is to support posts); LDP Implementation; Reset Fellows Investiture to JETC in 2020; Special Fellows events at JETC 2020 as desired  
**Centennial TF:** Dialogue w/ Post Centennial Coordinators – share Phase III plans among posts, keep leadership and members informed of centennial activities
SAME Centennial Celebration Plan

PHASE I
May 2018 to May 2020

PHASE I: The Run to 2020 and Beyond (May, 2018 - May, 2020):

OUTCOME: Increase member participation by engaging members in important initiatives and activities that help SAME increase the value we offer as we enter our second century.

1. Planning and Coordination: Establish the national centennial planning team and finalize concept for all three phases (DONE; May 2018)
2. Centennial Logo: design logo; begin advertising; produce logo apparel; generate awareness and enthusiasm for the Centennial (DONE; Feb 2018)
3. National Governance and Management Review: Complete to clarify roles (DONE; Aug 2018)
5. Establish National Leadership Team participation in Post events: National Leadership Calendar refined and working! (DONE; Jul 2018)
6. Develop and Implement the AOF Action Plan: to focus Fellows on supporting posts and sustain their active commitment to SAME (DONE; May 2018)
7. Publish WWI Era TME Commemorative Edition: to help members and stakeholders understand our past, present and future as well as our Centennial Celebration (DONE; Nov 2018)
8. Complete the archival of all TME’s: now electronically available to the public (DONE; Aug 2018)
9. Develop and Implement a National Leader Development Program: first program sponsored and underwritten by the SAME Foundation (DONE; Starts at JETC 2019)
10. Launch the SAME Foundation Fundraising campaigns: (WORKING; ON PLAN)
11. Draft Strategic Plan 2025: draft will be presented to BOD in May 2019, vetted with posts; finalized at SBC 2019 in Dallas (WORKING; ON PLAN)
12. Complete a Comprehensive Membership Review: fix CLAS, make MEMBER EXPERIENCE WORLD CLASS … (WORKING; ON PLAN)
13. Conduct special projects to enhance the Centennial: (Century Book) (WORKING; ON PLAN)
SAME Centennial Celebration Plan

PHASE II
May 2018 to May 2021


OUTCOME: Conduct a memorable, well-attended National Celebration of our first 100 years and officially kick off our second century.

1. Special Centennial Coin; All Post flags present; volunteers come from all posts; Post Awards Lunch; robust training program
2. Enhancements in the exhibit hall and throughout the venue depicting our history and our future.
3. Invite participation of stakeholders and sustaining members to celebrate their achievements in the last 100 years!
4. Establish Joint Staff declaration that JETC is the premier annual joint and interagency training conference in the world; all COCOM engineers participate in Table Top Exercise and professional development training as does the right segment of industry
5. First National Leader Development Program graduation hosted by the SAME Foundation
6. Foundation Fund Raising Campaign
7. Recognition of Past Presidents – get national VP there (VP was the president)
8. Second Century Kick Off Ceremony (including beginning the reenactment of the Eisenhower Convoy)
9. Special Fellows recognition
10. Potential for special tours and opportunities for those who decide to use Memorial Day week to spend time in our nation’s capitol; possibly a local post golf tournament
12. Huge Gala Ball – theme – “Supporting our Veterans”; AOF is working early selection of someone of the stature for the 2020 Golden Eagle Award; tentatively – include GED at the Centennial Ball)
SAME Centennial Celebration Plan

PHASE III
May 2018 to May 2021

PHASE III: Post Celebrations (May 2020 - May 2021): Strengthen local importance of SAME Posts by leveraging relationships with local stakeholders and partners to build collaboration at the local level

OUTCOME: Use the SAME Centennial to celebrate one or more Post accomplishments and as a tool for assisting posts with membership involvement in SAME.

1. Celebrate a post level accomplishment or recurring event (that contributed to SAME) – involve partners (chapter/local level), community leaders, etc. Celebrate big events in the lives of stakeholder and partner organizations.
2. Synchronize the virtual Eisenhower convoy with post celebrations – bring attention to “solutions, not problems” being brought to the nation by SAME and our profession (enhance collaboration at local level). The virtual convoy is a tool to build interest in following the SAME stories and tie post celebrations together between JETC 2020 and 2021. We intend to document the year of post celebrations (Century Book, possibly History channel, etc).
3. Posts create public awareness of the importance of SAME locally through their events – positive messages about collaborating with local stakeholders to produce solutions to challenges – share results with the society through the Centennial Task Force.
4. Track celebrations throughout year in *TME* and other Society News media.
5. Capture post celebrations for inclusion in the *SAME Century Book* and other industry publications.
6. With the help of Posts, develop the streamer criteria (between November 2019 and May 2020) for Strategic Plan 2025. Posts will then be in a position to develop their plans for 2021 by November 2020. New Streamer criteria go into effect in 2021 (so first submission under new criteria is January 2022).

SAME is One Society of Vibrant Posts that are relevant locally and contributing to the national direction!
SAME Centennial Celebration Plan

Summary
May 2018 to May 2021

By November 2021 …

… our Centennial Celebration has concluded …
… our Century Book is published, capturing national and post celebrations, but more importantly providing a guide to the future … based on our Strategic Plan …
… SAME is more widely recognized as a leader of collaboration …

… and our second century is off and running!!
SAME Centennial Celebration Plan
June 2019 to May 2021

It is June 12, 2019 – We have 50 Weeks or 352 days to be ready for our Second Century, BUT WHO IS COUNTING

• What do you need to do to be prepared?

• Fort Worth was not part of our Original 16 Posts founded In 1920, so what are your Phase III activities?

• If you have the WWI issue of the TME have you read the pages mentioned on the first slide? Pages 1-5, 9, 78-95 & Just one more – Road to Montfaucon

SAME VISION:
By 2020, SAME is recognized as the multidisciplined integrator of Military, Public, Private and Academic national infrastructure-related capabilities to produce viable solutions for America’s national security
SAME Centennial Celebration Plan

June 12, 2019

ARE YOU READY

For the “SPRINT TO THE START” OF OUR

SECOND CENTURY

LET’S GET STARTED
Michael Orr, Contracting Director
US Army Corps of Engineers
Fort Worth District
Beth Van Duyne
Regional Administrator
Department of Housing and Urban Development
OPPORTUNITY ZONES

Beth Van Duyne, HUD Southwest Regional Administrator
Office of Field Policy and Management
WHAT IS AN OPPORTUNITY ZONE

**Low-Income**
Population census tracts that meet statutory definition of “low-income community”

**Nominated**
Governors nominated tracts

**Designated**
Treasury Secretary designated tracts as QOZs

**Private Investments**
Private investments in these zones are eligible for capital gains tax relief
PURPOSE

**Investment**
Encourage long-term public and private investment in economically distressed communities

**Job Growth**
Spur economic development and job creation in these communities

**Tax Relief**
Offer capital gains tax relief to investors
WHITE HOUSE OPPORTUNITY AND REVITALIZATION COUNCIL

- Guidance
  - Provide guidance on how to target investments

- Coordination
  - Coordinate to administer programs and leverage resources

- Measure
  - Measure investment outcomes
<table>
<thead>
<tr>
<th>Council Members</th>
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<tbody>
<tr>
<td>Department of Housing and Urban Development</td>
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<tr>
<td>Department of Treasury</td>
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<tr>
<td>Attorney General</td>
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<tr>
<td>Department of Interior</td>
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<td>Department of Agriculture</td>
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<td>Environmental Protection Agency</td>
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<td>Office of Management and Budget</td>
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<td>Small Business Administration</td>
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<tr>
<td>Council of Economic Advisers</td>
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<tr>
<td>Council on Environmental Quality</td>
</tr>
</tbody>
</table>
HUD’S ROLE

Coordinate Federal programs and investments from other agencies

Lead local efforts to attract private investment

Align Promise Zone and Opportunity Zone investment

Collect data to assess effectiveness of investments
FHA Support of Opportunity Zones

- FHA offers incentives for Multifamily owners who invest in OZ’s with new loans.

- Applies to Section 221(d)4, 223(f), and Section 220 properties.

- Reduced application fees: Broadly Affordable Properties – Save an average of $28,000. Market Rate and Affordable Properties – Save an average of $14,000.

- Designated Senior Underwriters for expert and expedient reviews.
Help identify investment needs and unique assets in our community
- Universities
- Public transportation
- Cultural attractions

Contribute to investment prospectus detailing why QOFs should invest here
- Assets we have
- Projects ready for investment
- Resource: [Accelerator for America](https://example.com)

Encourage meetings with potential investors
- Explain program
- Discuss how they can benefit

Goal: Promote private investment and align with Federal investment
**Qualified Opportunity Zone**

A QOZ is a Qualified Opportunity Zone that has been designated by the Treasury Secretary.

**Qualified Opportunity Fund**

A QOF is a Qualified Opportunity Fund that invests its assets in QOZs and is eligible for tax incentives.
QUALIFIED OPPORTUNITY FUNDS

- Domestic partnerships and corporations with funds from capital gains
- QOFs self-certify with IRS
- At least 90% of assets must be “qualified opportunity zone property”
- Reinvest capital gains within 180 days (absent an extension)
- Estimated that $100 billion will be invested in QOFs
OZ Investment Timeline

- **2019** – Initial Investment
- **2026** – Investment Net Worth
- **2029** – Sale of Investment

Traditional Investment

- **Pay Tax on Capital Gains of $200,000** ($46,000). $154,000 Left for Reinvestment
- **Investment Appreciates to $330,113** (based on 11.5% assumed ROI)
- **Sell Investment for $500,000**
  - Gain of $346,000
  - Tax Due: $79,580
  - Total Tax Due since 2019: $125,580

Opportunity Zone Investment

- **Defer Taxes on Full $200,000 of Capital Gains and Invest in QOZ/F**
- **Rollover Investment Taxes w/Basis Increased by 15%** ($170,000); Tax Due: $39,100
- **Invest Net Worth: $389,618 (Less Taxes Due)**
- **Sell Investment for $500,000**
  - Appreciation of $300,000 is **TAX FREE** since invested in a QOZ/F
  - Sell Investment for $500,000
  - Total Tax Due since 2019: $34,000

Opportunity for Investors
Understanding Opportunity Zone Investment

Taxpayer Incentives

Maximum Benefit is Achieved by Holding the QOZ Investment for at Least 10 Years

- 2019: 5 years, 10% Step up in basis of QOZ investment
- 2020-2021: 7 years, Additional 5% Step up in basis of QOZ investment
- 2026: Taxes paid on deferred capital gain
- 2027-2028: Permanent Exclusion of gains accrued in the QOZ through 2047
How Are Opportunity Zones Different?

“Traditional” Programs

Pool of Appropriated Funds (~$3.5B/Yr) w/ Competitive Allocation Process
Administered by Govt w/ 50+ Pages of Compliance Req.

Opportunity Zones

No Cap on $$$ Availability
Investor/Private Sector Oversight and Management
“Light Touch” Regulatory Environment – Investor Compliance
LOCATING QOZS

OPPORTUNITY ZONES
QUESTIONS?
Mission

Deliver value and savings in real estate, acquisition, technology, and other mission support services across the Government.

Laredo Juarez-Lincoln Land Port of Entry
Greater Southwest Region (Region 7)

- New Mexico, Texas, Oklahoma, Arkansas and Louisiana
- Support 30,000 Federal Employees
- 1,333 buildings (435 owned) 35.2M ft²
- 41% more energy-efficient than typical commercial buildings
- Largest Customers:
  - Dept of Homeland Security
  - U.S. Judiciary
  - Department of Justice
  - Dept of Treasury
  - Social Security Administration
Major Building Types

Office Buildings
- Houston Leland Federal Bldg

Federal Courthouses
- Austin Courthouse

Ports of Entry
- El Paso Tornillo Land Port of Entry
- Laredo Border Intelligence Center

Laboratories and Special Facilities
- San Antonio Boiler Plant
Opportunities – Types

**DESIGN AND CONSTRUCTION**
- Capital Projects
  - Congressionally Funded (3.1M+)
- Design
- Studies
- Construction
- Building Commissioning

**LEASING**
- Leasing
- Leased Construction
- Reimbursible Projects for Gov’t Agencies

**BUILDING MANAGEMENT**
- Repair & Alteration Projects
- Building Inspection Services
- Maintenance & Cleaning Services
- Utilities and Energy Savings Performance Contracts
## Prime Contracting Achievement

<table>
<thead>
<tr>
<th>Category</th>
<th>2017 Results</th>
<th>2018 Goal</th>
<th>2018 Results</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>43.26%</td>
<td>35.00%</td>
<td>39.13% ($1.8B)</td>
</tr>
<tr>
<td>Woman Owned Small Business</td>
<td>8.87%</td>
<td>5.00%</td>
<td>8.63% (401.5M)</td>
</tr>
<tr>
<td>Small Disadvantaged Business</td>
<td>22.72%</td>
<td>5.00%</td>
<td>19.96% ($928.8M)</td>
</tr>
<tr>
<td>Service Disabled Veteran Owned Small Business</td>
<td>6.49%</td>
<td>3.00%</td>
<td>5.61% ($260.9M)</td>
</tr>
<tr>
<td>HUBZone</td>
<td>5.11%</td>
<td>3.00%</td>
<td>4.01% ($186.6M)</td>
</tr>
</tbody>
</table>
Greater Southwest Region

Questions??

Bobby Babcock
Regional Administrator

Albert Garza
Director, Small Business Utilization
817.978.2828
albert.garza@gsa.gov
Networking at *Texas Live!*
Troy’s Restaurant
Sponsored by: Atkins, Merrick, and Michael Baker
Matchmaking Begins!