Society of SAME
American Military Engineers

2nd Annual Government Industry Day Workshop
Featuring US Army Corps of Engineers Fort Worth District
Thank you to all of our Sponsors!
LTC (ret) Clay Morgan
SAME Fort Worth Post
President
Colonel Kenneth Reed, Commander
US Army Corps of Engineers
Fort Worth District
The Fort Worth District provides vital public engineering services, in peace and war, to strengthen our Nation's security, energize the economy, and reduce risks from disasters.

**Military Construction**
- 3 States
- 15 Installations
- 764 Projects
- $2.5B in Design
- $4.4B in Construction

**Civil Works**
- 51 Projects
- 33% of Supplies Texas Water
- 373 Million Acres of Land and Water
- 61,000 Volunteers

**International and Interagency Support**
- Providing technical assistance to Federal agencies, State and Local Governments, Tribal Nations, and Private U.S. Firms
- Bureau of Engraving and Printing
- Defense Logistics Agency
- Dept. of Veteran Affairs
- Transportation Security Administration
- National Cybersecurity Administration
- U.S. Customs and Border Protection

**Hydropower**
- 3 Non-Federal Plants
- 2 Federal Plants
- 108 Megawatt Generating Capacity

**Emergency Management**
- 370 Hurricane/Wildfire Volunteers Since 15
- 50 Emergency Events Since 15
- 218 Iraq/Afghanistan Deployments Since 15

**Regulatory**
- 1000 Permits Authorized Per Year
- 108 Enforcement Actions
- 10-15 Outreach Efforts

**Recreation**
- 15M Annual Visitors
- 7700 Campsites
- $8.5M Fee Revenue State and Local Revenue
- $3.5M Federal Revenue
- RPEC Supports $48M in Military Master Planning Projects

**Bringing Value to the Nation**

**Contact**
- 819 Taylor St.
- Fort Worth, TX 76102
- 817.886.1306
- www.swt.usace.army.mil
Carolyn Staten, Small Business Deputy
US Army Corps of Engineers
Fort Worth District
FORT WORTH ENGINEER DISTRICT: BUSINESS OPPORTUNITIES

Robert Morris, PE, PMP, F.SAME
Deputy Chief, Programs and Project Management Division

SAME Government Industry Day
12 Jun 2019
Agenda

- District Overview
  - USACE Structure
  - Key Personnel
  - Boundaries
  - Missions

- Program
  - Trends and Take Aways
  - Border Infrastructure Program
  - Reimbursable Program – IIS (ECSO)
  - Military Construction Program
  - Sustainment, Rehabilitation & Modernization (SRM)
  - Acquisition Tools
  - Civil Works Program
  - RPEC Program
USACE STRUCTURE: THE BIG PICTURE
Fort Worth District Leadership Team

Eric Verwers  Programs & Project Mgt Division

DOT. Kenneth Reed  District Commander

LTC Clay Morgan  Deputy Commander

Matthew Hays  Chief of Staff

Bob Hardbarger  Border Infrastructure Program Mgt Office

Brian Giacomouzzi  Engineering & Construction Div

Tim MacAllister  Operations Division

Todd Smith  Engr Construction Support Office

Rob Newman  Regional Plng & Envr Center

Rocky Lee  Real Estate Division

Michael Orr  Contracting Division

Robert Geiger  Resource Manager

Katherine Denzel  District Chief Counsel

G & A Staff

ACE-IT – Mr. Don Walker
EEO – Ms. Neldia Watson
Emergency Mgmt – Mr. Brian Kelley
Internal Review – Ms. Quynh Dang

Logistics – Ms. Tami Mahaffey
PAO – Ms. Rhonda Paige
Safety – Mr. Benoit Palmer
Small Business – Ms. Carolyn Staten
Fort Worth District Boundaries

Civil Works Boundaries

Military Boundaries

US Army Corps of Engineers®
U.S. ARMY
Operations Division

- Operate & Maintain 25 Multipurpose Dams/Reservoirs
  - 685,000 Acres of Land
  - 397,000 Acres of Water
  - 3 Corps Hydropower Plants
  - 338 Recreation Areas
  - 1/3 of the Surface Drinking Water for the State of Texas
  - Prevented over $126B in damages
  - Gate attendant, janitorial, mowing, routine maintenance contracts

- Flood Risk Management Projects of Interest
  - Lewisville Dam Safety Modification
  - Central City (Fort Worth)
  - Modified Dallas Floodway and Balanced Vision Plan
Trends and Take Aways

- Challenging missions ahead
  - We need industry to accomplish our missions . . .
  - What can we do to help you?
- Build and cultivate relationships
- Build teams that include you
- Leverage capabilities of industry to deliver for our customers
Trends and Take Aways

- JBSA Infrastructure Improvement Initiative, SRM program surge FY20-FY24, annually $200-$250M
- WSMR growing program
- Developing replacement JOCs
- Preference to use MATOCs
- More IFB solicitations, especially on smaller value work
- Border Infrastructure – DHS and DoD components
- RPEC – contracts expiring near future (SWT):
  - AE Environmental Services – Aug 2020
  - Hazardous Waste Operations & Spill Support Services – May 2023
- Large contract sizes but still opportunities for Small Business:
  - FY17 → 2128 actions, $654 million
  - FY18 → 2155 actions, $1,438 million
  - FY19 → Estimated $3.4 billion
## IIS: Border Infrastructure

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<th>TITLE</th>
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- Completes the FY19 DHS program
- DHS Program under Southwestern Division
- DoD program under South Pacific Division
## IIS: ECSO

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**Trends:**
- DLA – steady FCA workload
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## Military Program - SRM

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<td>JBSA FSH FY17 ARNORTH Bldg 615 Renovate for Army Band</td>
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<td>SB</td>
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<td>470610</td>
<td>RRAD Project Office Renovation/Relocation</td>
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<td>475217</td>
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<td>480335</td>
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# Acquisition Tools

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<tr>
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<td>125674</td>
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<td>Austin, TX</td>
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<td>332663</td>
<td>Colorado River Levee, Phase 1</td>
<td>Wharton, TX</td>
<td>2020</td>
<td>$25-50 million</td>
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**Notes:**

1 - This is an abandoned rail bridge with incidental hazardous materials to demolish and remove from the site.
2 - Timber Creek Recreation contract will provide several recreation type features (trails, shelters, restroom, parking) and ecosystem restoration in an area next to the creek.
3 - New levee segment.
## Civil Program – O&M

<table>
<thead>
<tr>
<th>Lake Project</th>
<th>Work Package</th>
<th>Current Working Estimate</th>
<th>Acquisition Method</th>
<th>VCE Number</th>
<th>Current Scheduled Award Date</th>
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<td>Whitney</td>
<td>Water System Repairs</td>
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<td>OC Fisher</td>
<td>Crest Road Repair</td>
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<td>Hords Creek</td>
<td>Embankment Slide Repair</td>
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<td>Belton</td>
<td>Service Gate Repairs</td>
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<td>TVA MIPR</td>
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<td>Lewisville</td>
<td>Gate Repair</td>
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<td>TVA MIPR</td>
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<td>Georgetown</td>
<td>SUS - Wastewater System Conversion</td>
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<td>Benbrook</td>
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## RPEC – Competitive Acquisitions

<table>
<thead>
<tr>
<th>Item</th>
<th>Project Title</th>
<th>Projected Contract Award Date</th>
<th>Value Range</th>
<th>Business Size Standard</th>
<th>NAICS</th>
<th>Contract Mechanism</th>
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<tbody>
<tr>
<td>1.</td>
<td>Camp Robinson MEC Removal</td>
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<td>$25-50 million</td>
<td>UR</td>
<td>ERS</td>
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<td>2.</td>
<td>Optimized Remediation Contract (ORC) Oklahoma Group</td>
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<td>C-Type</td>
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<td>3.</td>
<td>Optimized Remediation Contract (ORC) Texas Group</td>
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<td>C-Type</td>
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<td>4.</td>
<td>Altus/LR/Vance Fence to Fence</td>
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<td>8(a)</td>
<td>ECS</td>
<td>MATOC</td>
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<td>7.</td>
<td>Ft Sill Soil Removal</td>
<td>4th Qtr FY19</td>
<td>$1-5 million</td>
<td>SDVOSB</td>
<td>ERS</td>
<td>MATOC</td>
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<td>9.</td>
<td>Tinker BIEST</td>
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<td>ERS</td>
<td>MATOC (HNC)</td>
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<td>10.</td>
<td>Camp Maxey</td>
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<td>ERS</td>
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<td>13.</td>
<td>MEGA ECS MATOC</td>
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<td>15.</td>
<td>Aquatic and Terrestrial Cultural Resources SATOC</td>
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## RPEC – Competitive Acquisitions

<table>
<thead>
<tr>
<th>Item</th>
<th>Project Title</th>
<th>Projected Contract Award Date</th>
<th>Value Range</th>
<th>Business Size Standard</th>
<th>NAICS</th>
<th>Contract Mechanism</th>
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<tr>
<td>18.</td>
<td>IDC for ePrism and Real Property Planning</td>
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<td>$5-10 million</td>
<td>8(a) Real Prop</td>
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<td>19.</td>
<td>IDC for Information Technological Asset</td>
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<td>$5-10 million</td>
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<td>UR/SB (TBD)</td>
<td>A-E</td>
<td>IDC</td>
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RPEC – Competitive Acquisitions
Questions?

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US Army Corps of Engineers
Fort Worth District
Gene Snyman, Deputy of Business Development
US Army Corps of Engineers
Tulsa District
[placeholder: Gene’s slides]
Soila Reando, Small Business Deputy
US Army Corps of Engineers
Little Rock District
SAME FORT WORTH POST
2ND ANNUAL GOVERNMENT
INDUSTRY DAY WORKSHOP

Soila Reando
Deputy, Office of Small Business Program
Little Rock District
12 June 2019

MISSION / PEOPLE / TEAMWORK

US Army Corps of Engineers
U.S. Army
Civil Works
- Flood Risk Reduction: 12 reservoirs
- Navigation: McClellan-Kerr Arkansas River
  - 308 miles of navigable channel
  - 13 lock and dam structures
- Hydropower: 7 plants
- Recreation: 146 parks
- Water Supply
- Environmental Stewardship/Regulatory
- Emergency Management

Military Execution
State of Arkansas
- Little Rock Air Force Base
- Pine Bluff Arsenal
- Fort Chaffee
- Support to USACE Southwestern Division
  - Fort Bliss/Fort Hood/WSMR/Fort Polk
  - DOE/DHS/VA
  - Medical Support-Construction, Renovation, & Initial Outfitting of DOD medical facilities worldwide
Medical Support Division

One of three USACE Districts supporting DOD health facilities worldwide

Three types of support provided:
- Design-Build Construction
- Engineering Infrastructure Repair (EIR)
- Initial Outfitting (supplies)

Customers:
- Air Force Medical Support Agency (AFMSA)
- Navy Bureau of Medicine and Surgery (BUMED)
- Army Medical Command (MEDCOM)
- Defense Health Agency (DHA)
Civil Works Contracting Opportunities

McClellan-Kerr Arkansas River Navigation System (MKARNS)

- Dredging
- Bank Stabilization

DAMS & POWERHOUSES

- Construction
- Maintenance
LITTLE ROCK DISTRICT
NAVY / ARMY
INITIAL OUTFITTING (IO) PROGRAM

IO is everything
not bolted down

[Image of a surgical room with medical equipment]
Military Execution

Current Projects
• 63<sup>rd</sup> RSC Municipal Services
• 63<sup>rd</sup> RSC Facility Maintenance

Future Projects
• 168 Person Dorm, Little Rock AFB, AR
• Fuselage Trainer, Little Rock AFB, AR
• Alter Hydrant Fuel System, Little Rock AFB, AR
Recreation Contracting Opportunities

- Liquid Waste
- Boundary Maintenance
- Plumbing Maintenance
- Mowing
- Solid Waste Disposal
- Materials
- Park Maintenance
- Park Cleanup
- Buoy Maintenance
- Janitorial
- Electrical Maintenance
- Tree Maintenance
- Herbicide Application
- Park Attendants
## FY19 Medical Support Projects

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<th>LOCATION</th>
<th>AWARD</th>
<th>COST RANGE</th>
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<td>Army Medical Command Design-Build</td>
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<td>Conus</td>
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## FY19 Civil Works Projects

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<tr>
<td>Intake Gate Machinery Rehab</td>
<td>Norfork Dam</td>
<td>4th Qtr</td>
<td>$1-5M</td>
<td>Small Business</td>
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<td>Transformer</td>
<td>Norfork Powerhouse</td>
<td>4th Qtr</td>
<td>$1-5M</td>
<td>Small Business</td>
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<tr>
<td>Exciter</td>
<td>Norfork Powerhouse</td>
<td>4th Qtr</td>
<td>$1-5M</td>
<td>Small Business</td>
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<tr>
<td>Bridge Crane</td>
<td>Norfork Dam</td>
<td>4th Qtr</td>
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<td>Small Business</td>
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<td>Elevator</td>
<td>Norfork Powerhouse</td>
<td>4th Qtr</td>
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# FY19 Civil Works Projects

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<td></td>
<td>Powerhouse</td>
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<tr>
<td>Essential AC/DC Distribution System Replacement</td>
<td>Gerrys Ferry</td>
<td>4th Qtr</td>
<td>$1-5M</td>
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<tr>
<td>Excitation System</td>
<td>Dardenelle</td>
<td>4th Qtr</td>
<td>$1-5M</td>
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<tr>
<td>Alter Hydrant Fuel System DLA</td>
<td>Little Rock AFB, AR</td>
<td>4th Qtr</td>
<td>$10-25M</td>
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<tr>
<td>168 Person Dorm</td>
<td>Little Rock AFB, AR</td>
<td>4th Qtr</td>
<td>$10-15M</td>
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</tr>
<tr>
<td>C-130H/J Fuselage Trainer Facility</td>
<td>Little Rock AFB, AR</td>
<td>4th Qtr</td>
<td>$25-100M</td>
<td>TBD</td>
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</tbody>
</table>
# FY19 Initial Outfitting

<table>
<thead>
<tr>
<th>PROJECT TITLE</th>
<th>LOCATION</th>
<th>AWARD</th>
<th>COST RANGE</th>
<th>SET ASIDE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Navy French Creek Marine Centered Medical Home IO</td>
<td>Camp Lejeune, NC</td>
<td>4th Qtr</td>
<td>$1-5M</td>
<td>Small Business</td>
</tr>
<tr>
<td>DHA Quantico IO</td>
<td>Quantico, VA</td>
<td>4th Qtr</td>
<td>$1-5M</td>
<td>TBD</td>
</tr>
<tr>
<td>Navy Lakehurst Branch Clinic IO</td>
<td>Lakehurst, NJ</td>
<td>4th Qtr</td>
<td>$250-500K</td>
<td>TBD</td>
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<tr>
<td>Navy HELM IO</td>
<td>Portsmouth, VA</td>
<td>4th Qtr</td>
<td>$1-5M</td>
<td>TBD</td>
</tr>
<tr>
<td>Navy Guantanamo Bay IO</td>
<td>Guantanamo Bay, Cuba</td>
<td>4th Qtr</td>
<td>$1-5M</td>
<td>TBD</td>
</tr>
<tr>
<td>Defense Health Agency, Walter Reed National Military Medical Center Addition/Alteration</td>
<td>Bethesda, MD</td>
<td>FY24</td>
<td>$100-250M</td>
<td>TBD</td>
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## FY19 Recreational Services

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<tr>
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<th>LOCATION</th>
<th>AWARD</th>
<th>COST RANGE</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Tree Maintenance and Hazardous Tree Removal Services</td>
<td>Russellville Project Office, AR</td>
<td>4th Qtr</td>
<td>$500K-$1M</td>
<td>Small Business</td>
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<td></td>
<td></td>
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<td>W9127S19Q0037</td>
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# FY20 Interagency Services

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<th>LOCATION</th>
<th>AWARD</th>
<th>COST RANGE</th>
<th>SET ASIDE</th>
</tr>
</thead>
<tbody>
<tr>
<td>VA/Law Enforcement Training Center Dining Facility</td>
<td>North Little Rock, AR</td>
<td>2nd Qtr</td>
<td>$5-10M</td>
<td>TBD</td>
</tr>
<tr>
<td>Department of Homeland Security Professional Land Survey Services, Border Infrastructure Project Management Office</td>
<td>AZ, CA, NM, TX</td>
<td>1st Qtr</td>
<td>$240M</td>
<td>Ft Worth Sources Sought</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>W9127S19R6016</td>
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<tr>
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<td>Previous W9126G18U9999</td>
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<td></td>
<td>Ft Worth C9313106</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Sources Sought</td>
</tr>
</tbody>
</table>
2019 ARKANSAS RIVER FLOOD
HTTPS://WWW.FACEBOOK.COM/LITTLEROCKUSACE/
2019 Arkansas Regional Industry Days

- December 10-11, 2019 – Arkansas Regional Philander Smith College, Little Rock, AR
- Representatives from Memphis, Kansas City, Vicksburg and Tulsa Districts, Little Rock AFB, Central Arkansas Veterans Healthcare System and other Federal Agencies will also be participating
- Host Industry Capability Briefings
- Registration information will be posted on Small Business Events [www.FBO.gov](http://www.FBO.gov)
Additional Information

• Soil Reando –
dll-ceswldeputyforsmallbusiness@usace.army.mil
Website: http://www.swl.usace.army.mil/Business-With-Us/Small-Business/

• Contracting Division Central Telephone Line:
(501) 324-5720

• FEDBIZOPPS (W9127S): www.fbo.gov
Shamekia Chapman, Deputy for Small Business
US Army Corps of Engineers
Galveston District
Jeff Austin, III
Commissioner
Texas Department of Transportation
Wendell “Buddy” Barnes
President
Society of American Military Engineers
SAME Centennial Celebration Plan
May 2018 to May 2021

Hello Fort Worth
SAME Centennial Celebration Plan

May 2018 to May 2021

OUTCOME: The overall expected outcome of SAME’s 3 year long Centennial Celebration is to set the stage for and gain momentum going into SAME’s second century of service to our nation.

PHASES:

PHASE I: The Run to 2020 and Beyond (May, 2018 - May, 2020): increase member participation in and enthusiasm for SAME by getting members involved in centennial activities at the post and national levels – ultimate result is long term active participation, especially at the post level, in SAME because of the positive experience with the centennial.

PHASE II: National Kick-Off Celebration (27-29 May 2020): at JETC 2020 in Washington, DC, formally signal the end of our first century and beginning of our second century; celebrate the important juncture in our history by conducting a memorable national Centennial Society Ball on 29 May 2020.

PHASE III: Post Celebrations (May 2020 - May 2021): focus on posts for the first year of our second century by highlighting post celebrations of what is important to them and their local stakeholders; use the 1919 Eisenhower convoy as a virtual thread to tie post celebrations together nationally – simply to underscore SAME’s and our military’s contributions to our national infrastructure and to the development of our profession.

CONTEXT: To fully understand our history, our future and the importance the three-year Centennial Celebration … READ pages 1-5, 9, and 78-95 of the World War I Commemorative Edition of TME!!
SAME Centennial Celebration Plan
May 2018 to May 2021

Today we are in the “SPRINT TO THE START” of our SECOND CENTURY

PHASE I: The Run to 2020 and Beyond NOW (JUNE, 2019 - MAY, 2020): increase member participation in and enthusiasm for SAME by getting members involved in centennial activities at the post and national levels – ultimate result is long term active participation, especially at the post level, in SAME because of the positive experience with the centennial.

Over Half of Phase I is gone, what have you done thus far and what do you have to accomplish?

• You all appear to be involved in Industry-Government Engagement
• How will you improve the transition for Veterans entering the Industry
• How are you Developing Industry Leaders for our Second Century
• How will you continue to Grow Our STEM Pipeline (K-12, Camps, College Outreach, YM)
• What will you add to our Collaborative efforts to Build America’s Resilience
• Have you contacted the Society Partners, we have 30+, do you know their and your History
SAME Centennial Celebration Plan
May 2018 to May 2021

Today we are in the “SPRINT TO THE START” of our SECOND CENTURY

*What happened at 2019 JETC?*

- 2025 Strategic Plan: 1st draft received Board review and comments and will be ready for Post Leader comments at the August PLW – Send your Best

- 1st National LDP Class of 2020 began the year long activities which will bring them to completion in Washington D.C. at JETC 2020

- Centennial Task Force and Centennial Commission began to take shape with their missions: What is the difference?

- Your Academy of Fellows are now Committed to guiding the Posts. 2019 Class chose their Passion and Commitment they will follow – the other 800 now will choose theirs.
Centennial Communications and Coordination

**Primary Focus:**

- **Role of Commission:** Part of the National Leadership Team; National Coordination of Centennial Activities
- **National Office:** Overall Management of Centennial Celebration; Phase II (JETC 2020) planning and execution; further COI role as extension of national office by involving COI’s in centennial planning and execution
- **SAME Foundation:** LDP Implementation (first graduation at JETC 2020); Foundation Fundraising Campaigns; Special events at JETC 2020 as desired
- **AOF:** AOF Action Plan Implementation (Fellows focus now is to support posts); LDP Implementation; Reset Fellows Investiture to JETC in 2020; Special Fellows events at JETC 2020 as desired
- **Centennial TF:** Dialogue w/ Post Centennial Coordinators – share Phase III plans among posts, keep leadership and members informed of centennial activities
SAME Centennial Celebration Plan

PHASE I
May 2018 to May 2020

PHASE I: The Run to 2020 and Beyond (May, 2018 - May, 2020):

OUTCOME: Increase member participation by engaging members in important initiatives and activities that help SAME increase the value we offer as we enter our second century.

1. Planning and Coordination: Establish the national centennial planning team and finalize concept for all three phases (DONE; May 2018)
2. Centennial Logo: design logo; begin advertising; produce logo apparel; generate awareness and enthusiasm for the Centennial (DONE; Feb 2018)
3. National Governance and Management Review: Complete to clarify roles (DONE; Aug 2018)
5. Establish National Leadership Team participation in Post events: National Leadership Calendar refined and working! (DONE; Jul 2018)
6. Develop and Implement the AOF Action Plan: to focus Fellows on supporting posts and sustain their active commitment to SAME (DONE; May 2018)
7. Publish WWI Era TME Commemorative Edition: to help members and stakeholders understand our past, present and future as well as our Centennial Celebration (DONE; Nov 2018)
8. Complete the archival of all TME’s : now electronically available to the public (DONE; Aug 2018)
9. Develop and Implement a National Leader Development Program: first program sponsored and underwritten by the SAME Foundation (DONE; Starts at JETC 2019)
10. Launch the SAME Foundation Fundraising campaigns: (WORKING; ON PLAN)
11. Draft Strategic Plan 2025: draft will be presented to BOD in May 2019, vetted with posts; finalized at SBC 2019 in Dallas (WORKING; ON PLAN)
12. Complete a Comprehensive Membership Review: fix CLAS, make MEMBER EXPERIENCE WORLD CLASS … (WORKING; ON PLAN)
13. Conduct special projects to enhance the Centennial: (Century Book) (WORKING; ON PLAN)
SAME Centennial Celebration Plan

PHASE II
May 2018 to May 2021


OUTCOME: Conduct a memorable, well-attended National Celebration of our first 100 years and officially kick off our second century.

1. Special Centennial Coin; All Post flags present; volunteers come from all posts; Post Awards Lunch; robust training program
2. Enhancements in the exhibit hall and throughout the venue depicting our history and our future.
3. Invite participation of stakeholders and sustaining members to celebrate their achievements in the last 100 years!
4. Establish Joint Staff declaration that JETC is the premier annual joint and interagency training conference in the world; all COCOM engineers participate in Table Top Exercise and professional development training as does the right segment of industry
5. First National Leader Development Program graduation hosted by the SAME Foundation
6. Foundation Fund Raising Campaign
7. Recognition of Past Presidents – get national VP there (VP was the president)
8. Second Century Kick Off Ceremony (including beginning the reenactment of the Eisenhower Convoy)
9. Special Fellows recognition
10. Potential for special tours and opportunities for those who decide to use Memorial Day week to spend time in our nation’s capitol; possibly a local post golf tournament
12. Huge Gala Ball – theme – “Supporting our Veterans”; AOF is working early selection of someone of the stature for the 2020 Golden Eagle Award; tentatively – include GED at the Centennial Ball)
SAME Centennial Celebration Plan

PHASE III
May 2018 to May 2021

PHASE III: Post Celebrations (May 2020 - May 2021): Strengthen local importance of SAME Posts by leveraging relationships with local stakeholders and partners to build collaboration at the local level

OUTCOME: Use the SAME Centennial to celebrate one or more Post accomplishments and as a tool for assisting posts with membership involvement in SAME.

1. Celebrate a post level accomplishment or recurring event (that contributed to SAME) – involve partners (chapter/local level), community leaders, etc. Celebrate big events in the lives of stakeholder and partner organizations.
2. Synchronize the virtual Eisenhower convoy with post celebrations – bring attention to “solutions, not problems” being brought to the nation by SAME and our profession (enhance collaboration at local level). The virtual convoy is a tool to build interest in following the SAME stories and tie post celebrations together between JETC 2020 and 2021. We intend to document the year of post celebrations (Century Book, possibly History channel, etc).
3. Posts create public awareness of the importance of SAME locally through their events – positive messages about collaborating with local stakeholders to produce solutions to challenges – share results with the society through the Centennial Task Force.
4. Track celebrations throughout year in TME and other Society News media.
5. Capture post celebrations for inclusion in the SAME Century Book and other industry publications.
6. With the help of Posts, develop the streamer criteria (between November 2019 and May 2020) for Strategic Plan 2025. Posts will then be in a position to develop their plans for 2021 by November 2020. New Streamer criteria go into effect in 2021 (so first submission under new criteria is January 2022).

SAME is One Society of Vibrant Posts that are relevant locally and contributing to the national direction!
SAME Centennial Celebration Plan

Summary
May 2018 to May 2021

By November 2021 …

… our Centennial Celebration has concluded …
… our Century Book is published, capturing national and post celebrations, but more importantly providing a guide to the future … based on our Strategic Plan …
… SAME is more widely recognized as a leader of collaboration …

… and our second century is off and running!!
SAME Centennial Celebration Plan

June 2019 to May 2021

It is June 12, 2019 – We have 50 Weeks or 352 days to be ready for our Second Century, BUT WHO IS COUNTING

• What do you need to do to be prepared?

• Fort Worth was not part of our Original 16 Posts founded In 1920, so what are your Phase III activities?

• If you have the WWI issue of the TME have you read the pages mentioned on the first slide? Pages 1-5, 9, 78-95 & Just one more – Road to Montfaucon

SAME VISION:
By 2020, SAME is recognized as the multidisciplined integrator of Military, Public, Private and Academic national infrastructure-related capabilities to produce viable solutions for America’s national security
Professional Partnerships

Veteran Partnerships

STEM Partnerships

Affinity Partnerships
SAME Centennial Celebration Plan

June 12, 2019

ARE YOU READY

For the “SPRINT TO THE START” OF OUR

SECOND CENTURY

LET’S GET STARTED
Michael Orr, Contracting Director
US Army Corps of Engineers
Fort Worth District
OPPORTUNITY ZONES

Beth Van Duyne, HUD Southwest Regional Administrator
Office of Field Policy and Management
WHAT IS AN OPPORTUNITY ZONE

Low-Income
Population census tracts that meet statutory definition of “low-income community”

Nominated
Governors nominated tracts

Private Investments
Private investments in these zones are eligible for capital gains tax relief

Designated
Treasury Secretary designated tracts as QOZs
PURPOSE

Investment
Encourage long-term public and private investment in economically distressed communities

Job Growth
Spur economic development and job creation in these communities

Tax Relief
Offer capital gains tax relief to investors
Guidance
Provide guidance on how to target investments

Coordination
Coordinate to administer programs and leverage resources

Measure
Measure investment outcomes
<table>
<thead>
<tr>
<th>Department of Housing and Urban Development</th>
<th>Department of Treasury</th>
<th>Attorney General</th>
<th>Department of Interior</th>
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<tbody>
<tr>
<td>Department of Agriculture</td>
<td>Department of Commerce</td>
<td>Department of Labor</td>
<td>Department of Health and Human Services</td>
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<td>Department of Transportation</td>
<td>Department of Energy</td>
<td>Department of Education</td>
<td>Environmental Protection Agency</td>
</tr>
<tr>
<td>Office of Management and Budget</td>
<td>Small Business Administration</td>
<td>Council of Economic Advisers</td>
<td>Council on Environmental Quality</td>
</tr>
</tbody>
</table>
HUD’S ROLE

Coordinate Federal programs and investments from other agencies

Lead local efforts to attract private investment

Align Promise Zone and Opportunity Zone investment

Collect data to assess effectiveness of investments
FHA Support of Opportunity Zones

- FHA offers incentives for Multifamily owners who invest in OZ’s with new loans.

- Applies to Section 221(d)4, 223(f), and Section 220 properties.

- Reduced application fees: Broadly Affordable Properties – Save an average of $28,000. Market Rate and Affordable Properties – Save an average of $14,000.

- Designated Senior Underwriters for expert and expedient reviews.
FACILITATING A LOCAL STRATEGY

Goal: Promote private investment and align with Federal investment

Help identify investment needs and unique assets in our community
- Universities
- Public transportation
- Cultural attractions

Contribute to investment prospectus detailing why QOFs should invest here
- Assets we have
- Projects ready for investment
- Resource: Accelerator for America

Encourage meetings with potential investors
- Explain program
- Discuss how they can benefit
**Qualified Opportunity Zone (QOZ)**

A QOZ is a Qualified Opportunity Zone that has been designated by the Treasury Secretary.

**Qualified Opportunity Fund (QOF)**

A QOF is a Qualified Opportunity Fund that invests its assets in QOZs and is eligible for tax incentives.
QUALIFIED OPPORTUNITY FUNDS

- Domestic partnerships and corporations with funds from capital gains
- QOFs self-certify with IRS
- At least 90% of assets must be “qualified opportunity zone property”
- Reinvest capital gains within 180 days (absent an extension)
- Estimated that $100 billion will be invested in QOFs
Opportunity for Investors

**OZ Investment Timeline**
- **2019** – Initial Investment
- **2026** – Investment Net Worth
- **2029** – Sale of Investment

**Traditional Investment**
- Pay Tax on Capital Gains of $200,000 ($46,000). $154,000 Left for Reinvestment
- Investment Appreciates to $330,113 (based on 11.5% assumed ROI)
- Sell Investment for $500,000
  - Gain of $346,000
  - Tax Due: $79,580
  - Total Tax Due since 2019: $125,580

**Opportunity Zone Investment**
- Defer Taxes on Full $200,000 of Capital Gains and Invest in QOZ/F
- Rollover Investment Taxes w/Basis Increased by 15% ($170,000);
  - Tax Due: $39,100
  - Invest Net Worth: $389,618 (Less Taxes Due)
- Sell Investment for $500,000
  - Appreciation of $300,000 is TAX FREE since invested in a QOZ/F
  - Total Tax Due since 2019: $34,000
Understanding Opportunity Zone Investment

Taxpayer Incentives

Maximum Benefit is Achieved by Holding the QOZ Investment for at Least 10 Years

- 5 years: 10% Step up in basis of QOZ investment
- 7 years: Additional 5% Step up in basis of QOZ investment
- 10 years: Taxes paid on deferred capital gain
- Permanent exclusion of gains accrued in the QOZ through 2047
How Are Opportunity Zones Different?

“Traditional” Programs

- Pool of Appropriated Funds (~$3.5B/Yr) w/ Competitive Allocation Process
- Administered by Govt w/ 50+ Pages of Compliance Req.

Opportunity Zones

- No Cap on $$$ Availability
- Investor/Private Sector Oversight and Management
- “Light Touch” Regulatory Environment – Investor Compliance
LOCATING QOZS

HUD map on QOZs and affordable housing: https://bit.ly/2TjkGH3
Galveston Opportunity Zones
Tulsa Opportunity Zones
OPPORTUNITY ZONES
QUESTIONS?
Bobby Babcock, Regional Administrator
Greater Southwest Region
General Services Administration
GSA Update

Society of American Military Engineers (SAME)
Federal Industry Day – June 12, 2019

presented by
Bobby Babcock, Regional Administrator
Mission

Deliver value and savings in real estate, acquisition, technology, and other mission support services across the Government.
Greater Southwest Region (Region 7)

- New Mexico, Texas, Oklahoma, Arkansas and Louisiana
- Support 30,000 Federal Employees
- 1,333 buildings (435 owned)
  - 35.2M ft²
- 41% more energy-efficient than typical commercial buildings
- Largest Customers:
  - Dept of Homeland Security
  - U.S. Judiciary
  - Department of Justice
  - Dept of Treasury
  - Social Security Administration
Opportunities – Types

**DESIGN AND CONSTRUCTION**
- Capital Projects
  - Congressionally Funded (3.1M+)
- Design
- Studies
- Construction
- Building Commissioning

**BUILDING MANAGEMENT**
- Repair & Alteration Projects
- Building Inspection Services
- Maintenance & Cleaning Services
- Utilities and Energy Savings Performance Contracts

**LEASING**
- Leasing
- Leased Construction
- Reimbursible Projects for Gov’t Agencies
# Prime Contracting Achievement

<table>
<thead>
<tr>
<th>Category</th>
<th>2017 Results</th>
<th>2018 Goal</th>
<th>2018 Results</th>
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<tbody>
<tr>
<td>Small Business</td>
<td>43.26%</td>
<td>35.00%</td>
<td>39.13%</td>
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<tr>
<td>Woman Owned Small Business</td>
<td>8.87%</td>
<td>5.00%</td>
<td>8.63%</td>
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<tr>
<td>Small Disadvantaged Business</td>
<td>22.72%</td>
<td>5.00%</td>
<td>19.96%</td>
</tr>
<tr>
<td>Service Disabled Veteran Owned Small Business</td>
<td>6.49%</td>
<td>3.00%</td>
<td>5.61%</td>
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<tr>
<td>HUBZone</td>
<td>5.11%</td>
<td>3.00%</td>
<td>4.01%</td>
</tr>
</tbody>
</table>
Questions??

Greater Southwest Region

Bobby Babcock
Regional Administrator

Albert Garza
Director, Small Business Utilization
817.978.2828
albert.garza@gsa.gov
Networking at *Texas Live!*
Troy’s Restaurant
Sponsored by: Atkins, Merrick, and Michael Baker
Matchmaking Begins!
Thank you to all of our Sponsors!